# BID OPENING TABULATION SHEET

**School:** Melrose Leadership Academy  
**Project:** Boiler Replacement Project  
**Project #:** 20105  
**Estimate:** $300,000  
**Date:** Thursday, February 13, 2020  
**Time:** 2:30 PM  
**Project Mgr:** Marc White  
**Architect:** N/A

| Company: Bay City Boiler & Eng. Co. Inc. | Base Bid: $235,000.00 | **Required Day of Bid:** |  
| --- | --- | --- | ---  
| Address: 23312 Cabot Blvd | Allowance: $30,000.00 | Signed Bid Form | X  
| City/State: Hayward, CA | TOTAL: $265,000.00 | Addendum Acknow. | X  
| Phone: 510-786-3711 | Alternates: | Bid Bond | X  
| Fax: 510-786-3716 |  | Non-Collusion | X  
|  | Time Submitted: 12:09 p.m. | Iran Contracting Certification | N/A  
|  | Date Submitted: 2/13/2020 | Site Visit Certification | X  
|  |  | Contractor's Sub List | X  
|  |  | Debarment Suspension & Schd Z | X  
|  |  | Local Business Participation Form | X  
|  |  | DVBE Forms | X  
| Company: R.F. MacDonald Co. | Base Bid: $234,577.00 | **Required Day of Bid:** |  
| Address: 25920 Eden Landing Rd | Allowance: $30,000.00 | Signed Bid Form | X  
| City/State: Hayward, CA | TOTAL: $264,577.00 | Addendum Acknow. | X  
| Phone: 510-786-0110 | Alternates: | Bid Bond | X  
| Fax: 510-784-1004 |  | Non-Collusion | X  
|  | Time Submitted: 12:19 p.m. | Iran Contracting Certification | X  
|  | Date Submitted: 2/13/2020 | Site Visit Certification | X  
|  |  | Contractor's Sub List | X  
|  |  | Debarment Suspension & Schd Z | X  
|  |  | Local Business Participation Form | X  
|  |  | DVBE Forms | X  
| Company: Bay Construction Company | Base Bid: $400,000.00 | **Required Day of Bid:** |  
| Address: 4026 Martin Luther King Jr Way | Allowance: $30,000.00 | Signed Bid Form | X  
| City/State: Oakland, CA | TOTAL: $430,000.00 | Addendum Acknow. | X  
| Phone: 510-658-7225 | Alternates: | Bid Bond | X  
| Fax: 510-658-4890 |  | Non-Collusion | X  
|  | Time Submitted: 1:58 p.m. | Iran Contracting Certification | X  
|  | Date Submitted: 2/13/2020 | Site Visit Certification | X  
|  |  | Contractor's Sub List | X  
|  |  | Debarment Suspension & Schd Z | X  
|  |  | Local Business Participation Form | X  
|  |  | DVBE Forms | X  

**Signature of Witness to Bid:**  
**Signature of Bid Opener:**
MEMORANDUM

Date: February 18, 2020
To: Juanita Hunter
From: Lupe Serrano
Subject: Melrose Boiler Replacement Project # 20106

The above reference project is subject to the District’s Local Business Utilization Policy (LBU) 50% requirements.

SUMMARY:
The LBU Compliance Team has conducted a review of the Local Business Participation Worksheet for the Melrose Boiler Replacement Project submitted by Bay City Boiler & Eng. Co. Inc., Bay Construction Co. and R.F. MacDonnald Co.

- Bay City Boiler & Eng. Co. Inc. achieved 25% LBE and 25% SLBE/SLRBE
- Bay Construction Co. achieved 0% LBE and 50% SLBE/SLRBE
- R.F. MacDonnald achieved 0% LBE and 0% SLBE/SLRBE non responsive

RECOMMENDATION:
Based on the LBU Participation Worksheets, the Compliance Team finds Bay City Boiler & Eng. Co. Inc. Bay Construction Co. to be the only two responsive bidders and eligible for contract award. Bay City Boiler & Eng. Co. Inc. is the lowest bidder.
**LOCAL BUSINESS PARTICIPATION WORKSHEET**

**PRIME:** Bay City Boiler & Eng.

Project: Melrose Leadership Academy Boiler Replacement

Project #: 20105

Estimate: $300,000

- Base Bid: $235,000.00
- Verified Local Business Participation Discount: 4 $4,700.00
- Base Bid W/LBP Discount: $230,300.00

<table>
<thead>
<tr>
<th>PRIME Company: Bay City Boiler and Eng. Co., Inc.</th>
<th>Total Dollar Amount of Work</th>
<th>LBE%</th>
<th>SLB%</th>
<th>SLBR%</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address: 23312 Cabot Blvd.</td>
<td>$117,500</td>
<td></td>
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<tr>
<td>City/State: Hayward, CA 94545</td>
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<tr>
<td>Phone: 510-786-3711</td>
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<tr>
<td>Fax: 510-786-3716</td>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

| Company: Bayview Services                        | $58,750.00                 | 25.0%|      |       |          |
| Address: 4723 Tidewater Ave.                     |                            |      |      |       |          |
| City/State: Oakland, CA                          |                            |      |      |       |          |
| Phone: 510-434-3130                              |                            |      |      |       |          |

| Company: Sensible Technologies                    | $58,750.00                 | 25.0%|      |       |          |
| Address: 4723 Tidewater Ave.                     |                            |      |      |       |          |
| City/State: Oakland, CA                          |                            |      |      |       |          |
| Phone: 510-434-3130                              |                            |      |      |       |          |

| TOTAL PARTICIPATION                               | $235,000.00                | 25.0%| 25.0%| 0.0%   | 50.0%    |

Lupe Serrano

APPROVAL- LBU Compliance Officer
L. Luster and Associates

Note: Local Business Participation documentation must be submitted within 24 hours of bid opening
Dear Board Members:

The undersigned, doing business under the firm name of Bay City Boiler and Engineering Co, Inc. hereby proposes and agrees to enter into a contract, with the Oakland Unified School District ("Owner"), to furnish any and all labor, materials, applicable taxes, equipment and services for the completion of Work as described hereinafter and in the Contract Documents as **Melrose Leadership Academy Boiler Replacement Project, 4730 Fleming Avenue, Oakland (the "Contract").**

The Contract Documents were prepared by **Oakland Unified School District – Contract Specialist, 955 High Street, Oakland, 510-535-7044.**

The undersigned proposes to furnish such labor, materials, applicable taxes, equipment and services for the amount of:

<table>
<thead>
<tr>
<th>Two Hundred Twenty Five Thousand</th>
<th>Dollars</th>
<th>$ 235,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Bid Amount</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Thirty Thousand</th>
<th>Dollars</th>
<th>$30,000.00</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contingency Amount</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Two Hundred Fifty Five Thousand</th>
<th>Dollars</th>
<th>$265,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Bid Amount</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Bidder acknowledges and agrees that the Total Bid accounts for any all Allowance**

This amount includes all allowances identified in the Agreement form (see Article IV), including but not limited to a contingency allowance of: **Thirty Thousand dollars ($30,000.00).**

**OAKLAND UNIFIED SCHOOL DISTRICT**

Melrose Leadership Academy
Boiler Replacement Project
Project No. 20105
January 15, 2020
# LOCAL BUSINESS PARTICIPATION WORKSHEET

**PRIME:** Bay City Boiler and Engineering Co, Inc.

**Project:** Melrose Boiler Replacement Project

**Project #:** 2010

**Estimate:**

<table>
<thead>
<tr>
<th><strong>Base Bid Dollar Amount</strong></th>
<th><strong>Total Dollar Amount of Work</strong></th>
<th><strong>LBE %</strong></th>
<th><strong>SLB%</strong></th>
<th><strong>SLBR%</strong></th>
<th><strong>City of Oakland Certification No.</strong></th>
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</thead>
<tbody>
<tr>
<td><strong>PRIME Company:</strong> Bay City Boiler &amp; Eng.</td>
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<tr>
<td><strong>Address:</strong> 23312 Cabot Blvd</td>
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<td><strong>City/State:</strong> Hayward, CA 94545</td>
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<td><strong>Phone:</strong> 510-786-3711</td>
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<td><strong>Company:</strong> Bayview Services</td>
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<td><strong>Address:</strong> 4723 Tidewater Avenue</td>
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<td><strong>City/State:</strong> Oakland, CA</td>
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<td><strong>Phone:</strong> 510-434-3130</td>
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<tr>
<td><strong>Company:</strong> Sensible Technologies, Inc.</td>
<td>$ 58,750</td>
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<td>6853</td>
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<tr>
<td><strong>Address:</strong> 4723 Tidewater Avenue</td>
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<td><strong>City/State:</strong> Oakland, CA</td>
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<td><strong>Phone:</strong> 510-434-3130</td>
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<tr>
<td><strong>TOTAL PARTICIPATION</strong></td>
<td>$117,500</td>
<td>25</td>
<td>25</td>
<td></td>
<td>50</td>
</tr>
</tbody>
</table>

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**Note:** Please complete dollar amounts for sub/prime work; local business percentages; base bid

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**APPROVAL - LBU Compliance Officer**

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**Note:** Local Business Participation documentation must be submitted within 24 hours of bid opening
The undersigned declares that Bidder has read and understands the Contract Documents, including, without limitation, the Notice to Bidders and the Instructions to Bidders, and agrees and proposes to furnish all necessary labor, materials, and equipment to perform and furnish all work in accordance with the terms and conditions of the Contract Documents, including, without limitation, the Drawings and Specifications of Bid No. 20105

("Project" or "Contract") and will accept in full payment for that Work the following total lump sum amount, all taxes included:

11.1.6.1 COURSE-OF-CONSTRUCTION INSURANCE REQUIREMENTS

Contractor, during the progress of the Work and until final acceptance of the Work by Owner upon Completion of the entire Contract, shall maintain Builder's Risk/Course-of-Construction insurance satisfactory to the Owner, issued on a completed value basis on all insurable Work included under the Contract Documents. This insurance shall insure against all risks, including but not limited to the following perils: vandalism, theft, malicious mischief, fire, sprinkler leakage, civil authority, sonic boom, explosion, collapse, flood (for projects not solely funded through revenue bonds, "flood" excludes a tidal wave), earthquake (for projects not solely funded through revenue bonds, "earthquake" is limited to those of 3.5 or less on the Richter Scale in magnitude), wind, hail, lightning, smoke, riot or civil commotion, debris removal (including demolition) and reasonable compensation for the Architect's services and expenses required as a result of such insured loss. This insurance shall provide coverage in an amount not less than the full cost to repair, replace or reconstruct the Work. Such insurance shall include the Owner, the Architect, and any other person or entity with an insurable interest in the Work as an additional named insured.

The Contractor shall submit to the Owner for its approval all items deemed to be uninsurable under the Builder's Risk/Course-of Construction insurance. The risk of the damage to the Work due to the perils covered by the Builder's Risk/Course-of Construction insurance, as well as any other hazard which might result in damage to the Work, is that of the Contractor and the surety, and no claims for such loss or damage shall be recognized by the Owner, nor will such loss or damage excuse the Complete and satisfactory performance of the Contract by the Contractor.

The undersigned certifies to the best of its knowledge and belief that it and its officials are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency
NOTE: Each bid must give the full business address of the bidder and be signed by bidder with bidder's usual signature. Bids by partnerships must furnish the full name of all partners and must be signed in the partnership name by a general partner with authority to bind the partnership in such matters, followed by the signature and designation of the person signing. The name of the person signing shall also be typed or printed below the signature. Bids by corporations must be signed with the legal name of the corporation, followed by the name of the state of incorporation and by the signature and designation of the chairman of the board, president or any vice president, and then followed by a second signature by the secretary, assistant secretary, the chief financial officer or assistant treasurer. All persons signing must be authorized to bind the corporation in the matter. The name of each person signing shall also be typed or printed below the signature. Satisfactory evidence of the authority of the officer signing on behalf of a corporation shall be furnished.

The undersigned declares under penalty of perjury under the laws of the State of California that the representations made in this bid are true and correct.

Print or Type Name: Adam Lloyd
Title: Project Manager
Name of Company as Licensed in California: Bay City Boiler and Engineering Co, Inc.
Business Address: 23312 Cabot Blvd, Hayward, CA 94545
Telephone Number: 510-786-3711
California Contractor License No.: 320288
Class and Expiration Date: C4 08/31/20
Public Works Contractor Registration No.: 1000014621
State of Incorporation, if Applicable: California

( ) Evidence of authority to bind corporation is attached.

Dated: 2/15, 2020
Signed:

OAKLAND UNIFIED SCHOOL DISTRICT
Melrose Leadership Academy
Boiler Replacement Project
Project No. 20105
January 15, 2020

BID FORM
DOCUMENT 00 31 01-4
Dear Board Members:

The undersigned, doing business under the firm name of Bay Construction Co., hereby proposes and agrees to enter into a contract, with the Oakland Unified School District ("Owner"), to furnish any and all labor, materials, applicable taxes, equipment and services for the completion of Work as described hereinafter and in the Contract Documents as Melrose Leadership Academy Boiler Replacement Project, 4730 Fleming Avenue, Oakland (the "Contract").

The Contract Documents were prepared by Oakland Unified School District – Contract Specialist, 955 High Street, Oakland, 510-535-7044.

The undersigned proposes to furnish such labor, materials, applicable taxes, equipment and services for the amount of:

<table>
<thead>
<tr>
<th>Four hundred thousand Dollars</th>
<th>$ 400,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Bid Amount</strong></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Thirty Thousand Dollars</th>
<th>$ 30,000.00</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contingency Amount</strong></td>
<td></td>
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<tr>
<td>Four hundred thirty thousand Dollars</td>
<td>$ 430,000</td>
</tr>
<tr>
<td><strong>Total Bid Amount</strong></td>
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</tbody>
</table>

Bidder acknowledges and agrees that the Total Bid accounts for any all Allowance.

This amount includes all allowances identified in the Agreement form (see Article IV), including but not limited to a contingency allowance of: Thirty Thousand dollars ($30,000.00).
### LOCAL BUSINESS PARTICIPATION WORKSHEET

<table>
<thead>
<tr>
<th>Base Bid Dollar Amount</th>
<th>Total Dollar Amount of Work</th>
<th>LBE %</th>
<th>SLB %</th>
<th>SLBR %</th>
<th>City of Oakland Certification No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>PRIME Company: Bay Construction Co.</td>
<td>$400,000</td>
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<tr>
<td>Address: 1406 Yale Jr Way</td>
<td>$200,000</td>
<td>50%</td>
<td></td>
<td></td>
<td>2170</td>
</tr>
<tr>
<td>City/State: Oakland, CA</td>
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<tr>
<td>Phone: 5106387225</td>
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<tr>
<td>Company: Dovell &amp; Sons</td>
<td>$200,000</td>
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<tr>
<td>Address: 100 Taper Road</td>
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<tr>
<td>City/State: American Canyon</td>
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<td>Phone:</td>
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<td>Phone:</td>
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<tr>
<td>TOTAL PARTICIPATION</td>
<td>$0.00</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

Note: Please complete dollar amounts for subprime work, local business percentages; base bid.

**APPROVAL: LBU Compliance Officer**

**Note:** Local Business Participation documentation must be submitted within 24 hours of bid opening.
The undersigned declares that Bidder has read and understands the Contract Documents, including, without limitation, the Notice to Bidders and the Instructions to Bidders, and agrees and proposes to furnish all necessary labor, materials, and equipment to perform and furnish all work in accordance with the terms and conditions of the Contract Documents, including, without limitation, the Drawings and Specifications of Bid No. 20105

("Project" or "Contract") and will accept in full payment for that Work the following total lump sum amount, all taxes included:

11.1.6.1 COURSE-OF-CONSTRUCTION INSURANCE REQUIREMENTS

Contractor, during the progress of the Work and until final acceptance of the Work by Owner upon Completion of the entire Contract, shall maintain Builder's Risk/Course-of-Construction insurance satisfactory to the Owner, issued on a completed value basis on all insurable Work included under the Contract Documents. This insurance shall insure against all risks, including but not limited to the following perils: vandalism, theft, malicious mischief, fire, sprinkler leakage, civil authority, sonic boom, explosion, collapse, flood (for projects not solely funded through revenue bonds, "flood" excludes a tidal wave), earthquake (for projects not solely funded through revenue bonds, "earthquake" is limited to those of 3.5 or less on the Richter Scale in magnitude), wind, hail, lightning, smoke, riot or civil commotion, debris removal (including demolition) and reasonable compensation for the Architect's services and expenses required as a result of such insured loss. This insurance shall provide coverage in an amount not less than the full cost to repair, replace or reconstruct the Work. Such insurance shall include the Owner, the Architect, and any other person or entity with an insurable interest in the Work as an additional named insured.

The Contractor shall submit to the Owner for its approval all items deemed to be uninsurable under the Builder's Risk/Course-of Construction insurance. The risk of the damage to the Work due to the perils covered by the Builder's Risk/Course-of-Construction insurance, as well as any other hazard which might result in damage to the Work, is that of the Contractor and the surety, and no claims for such loss or damage shall be recognized by the Owner, nor will such loss or damage excuse the Complete and satisfactory performance of the Contract by the Contractor.

The undersigned certifies to the best of its knowledge and belief that it and its officials are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency

OAKLAND UNIFIED SCHOOL DISTRICT
Melrose Leadership Academy
Boller Replacement Project
Project No. 20105
January 15, 2020
according to Federal Acquisition Regulation Subpart 9.4, and by signing this bid certifies that this contractor does not appear on the Excluded Parties List.  
https://www.sam.gov/portal/public/SAM

If written notice of the Award of Contract is mailed, faxed, or delivered to the undersigned at any time before this bid is withdrawn, the undersigned shall, within ten (10) days after the date of such mailing, faxing, or delivering of such notice, execute and deliver an agreement in the form of agreement present in these Contract Documents and give Performance and Payment Bonds in accordance with the specifications and bid as accepted.

The undersigned hereby designates as the office to which such Notice of Award of Contract may be mailed, faxed, or delivered:

4026 Martin Luther King Jr. Way, Oakland, CA 94609

Our Public Liability and Property Damage Insurance is placed with:

Houston Specialty Insurance Company

Our Workers' Compensation Insurance is placed with:

State Compensation Insurance Fund

Circular letters, bulletins, addenda, etc., bound with the specifications or issued during the time of bidding are included in the bid, and, in Completing the Contract, they are to become a part thereof.

The receipt of the following addenda to the specifications is acknowledged:

Addendum No. 1 Date 1/22/20 Addendum No. 2 Date Addendum No. 3 Date
Addendum No. 4 Date Addendum No. 5 Date

This bid may be withdrawn at any time prior to the scheduled time for the opening of bids or any authorized postponement thereof.

A bidder shall not submit a bid unless the bidder's California contractor's license number appears clearly on the bid, the license expiration date and class are stated, and the bid contains a statement that the representations made therein are made under penalty of perjury. Any bid submitted by a contractor who is not licensed pursuant to Business and Professions Code section 7028.15 shall be considered nonresponsive and shall be rejected. Any bid not containing the above information may be considered nonresponsive and may be rejected.

OAKLAND UNIFIED SCHOOL DISTRICT
Melrose Leadership Academy
Boiler Replacement Project
Project No. 20105
January 15, 2020

BID FORM
DOCUMENT 00 31 01-3
NOTE: Each bid must give the full business address of the bidder and be signed by bidder with bidder's usual signature. Bids by partnerships must furnish the full name of all partners and must be signed in the partnership name by a general partner with authority to bind the partnership in such matters, followed by the signature and designation of the person signing. The name of the person signing shall also be typed or printed below the signature. Bids by corporations must be signed with the legal name of the corporation, followed by the name of the state of incorporation and by the signature and designation of the chairman of the board, president or any vice president, and then followed by a second signature by the secretary, assistant secretary, the chief financial officer or assistant treasurer. All persons signing must be authorized to bind the corporation in the matter. The name of each person signing shall also be typed or printed below the signature. Satisfactory evidence of the authority of the officer signing on behalf of a corporation shall be furnished.

The undersigned declares under penalty of perjury under the laws of the State of California that the representations made in this bid are true and correct.

Print or Type Name: Yong Way
Title: President
Name of Company as Licensed in California: Warrick & Wong, Inc., 1709 Sayre St., Oakland, CA 94607
Business Address: 1709 Sayre St., Oakland, CA 94607
Telephone Number: (510) 832-7225
California Contractor License No.: 098411
Class and Expiration Date: A1, C-25, C-33 03/31/22
Public Works Contractor Registration No.: 100000066
State of Incorporation, if Applicable: California

( ) Evidence of authority to bind corporation is attached.

Dated: February 13, 2020

Signed: [Signature]

OAKLAND UNIFIED SCHOOL DISTRICT
Melrose Leadership Academy
Boiler Replacement Project
Project No. 20105
January 15, 2020

BID FORM
DOCUMENT 00 31 01-4