

-Please Post-



Oakland Unified School District

Franklin Elementary School

Ingrid Seyer-Ochi, Principal

915 Foothill Blvd

Oakland, CA 94606

Phone: (510) 874-3354 - Fax: (510) 874-3358

www.ousd.org/franklin

September 20, 2016

Dear Parents, Teachers, Staff, and Community Members,

You are invited to attend the School Site Council (SSC) meeting in our library at 9:00 a.m., September 23, 2016. This council offers an excellent opportunity for parents, community members and site personnel to work together and plan for student achievement.

Ingrid Seyer-Ochi, Principal

Estimados Padres de Familia, Maestros, Personal y Miembros de la Comunidad,

Usted esta invitado a asistir al Concilio del Stitio de la Escuela (SSC), nos encontraremos en nuestra biblioteca a las 9:00 a.m., el 23 de Septiembre 2016. Este concilio ofrece la oportunidad exelente a los padres, miembros de la comunidad y personal del sitio para trabajar juntos y planear el progreso de los estudiantes.

Ingrid Seyer-Ochi, Directora

Kính thưa Hội viên SSC, Phụ huynh và Giáo viên, Ban Giáo viên, và Thành Viên Cộng Đồng:

Xin mời quý vị đến họp Hội nghị SSC tại Thư viện trường Franklin vào lúc 9:00 sáng ngày 23 tháng 9, 2016. Buổi họp này sẽ giới thiệu quý vị về ban giáo viên và nhân viên nhà trường để cộng tác với nhau để làm kế hoạch giảng dạy tốt cho học sinh.

Ingrid Seyer-Ochi ,Hiệu trưởng

親愛的家長，教師，職員，和社區成員：

你們好！

你們好！我們邀請你們來參加2016年9月23日在學校圖書館舉辦的理事會會議。會議的時間是上午9點。會議的內容是研究有關如何能使學生在將來取得更好成績的計劃。這是一個讓學生家長，社區成員和學校交流的很好機會，希望你們來參加。

-Please Post-

Oakland Unified School District, School Site Council (SSC) Meeting: September 23, 2016 9:00 am Franklin Elementary School: Library 915 Foothill Blvd, Oakland, CA 94606, 510-874-3354	屋崙聯合學區， 學校理事會會議 (SSC) 大會：23/9/2016 9:00 點 富蘭克林小學：圖書館 915 Foothill Blvd, Oakland, CA 94606, 510-874-3354	Distrito Unificado de las Escuelas de Oakland, Concilio del Lugar de la Escuela (SSC) Reunion: 23/9/2016 9:00 am Escuela Elemental Franklin: Biblioteca 915 Foothill Blvd., Oakland, CA 94606, 510-874-3354	Khu Học Chánh Oakland Buổi Họp Hội Đồng Nhà Trường (SSC) Họp: Ngày 23/9/2016 9:00 sáng Trường Tiểu Học: Thư Viện 915 Foothill Blvd, Oakland, CA 94606 510-874-3354
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Agenda: September 23, 2016

Item	Description/Actions	Action Requested of SSC Members
1. Welcome	Principal Ingrid	Informational
2. Description and Training on duties and Responsibilities of SSC	Principal Ingrid	Informational
3. Election of SSC Parent Members	Principal Ingrid	Voting Item by all present
4. Election of SSC Officers	Principal Ingrid	Voting Item by SSC Members
5. Review and Approval of 2016-2017 By-Laws; Draft Timeline for 2017-18 By-Laws Revisions	SSC Chairperson	Voting Item by SSC Members
6. Review and Approve Mr. Quintana's Contract, 2016-2017	Principal Ingrid/Mr. Hickox	Voting Item by SSC Members
7. Review and Approve Mr. Garcia's Contract, 2016-2017	Principal Ingrid/Mr. Hickox	Voting Item by SSC Members
8. STMath Payment	Principal Ingrid/Mr. Hickox	Voting Item by SSC Members
9. Imagine Learning	Principal Ingrid/Mr. Hickox	Voting Item by SSC Members
10. Typingclub, 720 Licenses	Principal Ingrid/Mr. Hickox	Voting Item by SSC Members
11. Establish Site English Language Learner Subcommittee (SELL)	Principal Ingrid	Voting Item by SSC Members
11. Principal's Report	Principal Ingrid	Informational
12. Public Comment	SSC Chairperson	Informational
13. Adjournment	Action item: Approval to adjourn meeting	Voting Item by SSC Members

Next SSC Meeting: October 21, 2016 at 9:00 a.m. Title I Meeting October 27, 2016 at Time TBD

議程

項目	描述 / 行動	理事成員須要採取的行動
1. 歡迎	Principal Ingrid	信息
2. 說明和培訓理事會成員的職責和責任	Principal Ingrid	信息
3. SSC 成員選舉	Principal Ingrid, 選舉 SSC 成員	所有出席的人員投票表決
4. 選舉理事會辦公室官員	Principal Ingrid, 選舉 SSC 官員	理事會成員投票表決
5. 規章制度的審查和批准	SSC 主席, 根據法律條例認定	理事會成員投票表決
6. 審議及批准金塔納先生的合同, 2016-2017 年	Principal Ingrid/Mr. Hickox	理事會成員投票表決
7. 審查和批准加西亞先生的合同, 2016-2017 年	Principal Ingrid/Mr. Hickox	理事會成員投票表決
8. STMath 付款	Principal Ingrid/Mr. Hickox	理事會成員投票表決
9. 試想學習	Principal Ingrid/Mr. Hickox	理事會成員投票表決
10. Typingclub, 720 許可證	Principal Ingrid/Mr. Hickox	理事會成員投票表決
11. 建立網站英語學習者小組委員會 (SELL)	Principal Ingrid	理事會成員投票表決
12. 校長報告	Principal Ingrid	信息
13. 公開征求意见	SSC 主席	信息
14. 會議結束	審批, 會議休會	理事會成員投票表決

下次會議：2016年10月21日上午9:00點

2016年一號會議10月27日，在一次後來決定

Agenda

Item	Descripción/Acción	Acción Requerida Miembros SSC
1. Bienvenida	Principal Ingrid	Informativos
2. Descripción y capacitación sobre los deberes y responsabilidades del SSC	Principal Ingrid, Línea de Acción: elegir a los miembros del SSC	Informativos
3. Elección de los miembros padres SSC	Principal Ingrid, Línea de Acción: elegir a los funcionarios SSC	Por todos los presentes acto de votar
4. Elección de la directiva SSC	Presidente del SSC, Línea de Acción: Elegir Representantes del DAC	De los miembros del SSC acto de votar
5. Revisión y aprobación de los Estatutos	Principal Ingrid	De los miembros del SSC acto de votar
6. Revisar y aprobar el contrato del señor Quintana, 2016-2017	Principal Ingrid/Mr. Hickox	De los miembros del SSC acto de votar
7. Revisar y aprobar el contrato del señor García, 2016-2017	Principal Ingrid/Mr. Hickox	De los miembros del SSC acto de votar
8. Pago STMath	Principal Ingrid/Mr. Hickox	De los miembros del SSC acto de votar
9. Imagine Learning	Principal Ingrid/Mr. Hickox	De los miembros del SSC acto de votar
10. Typingclub, 720 Licencias	Principal Ingrid/Mr. Hickox	De los miembros del SSC acto de votar
11. Thiết lập học tiếng Anh Tiểu địa điểm (SELL)	Principal Ingrid	De los miembros del SSC acto de votar
12. Informe del director	presidente del SSC	Informativos

14. Cierre levantar la reunion	Accion Item: Clausura	De los miembros del SSC acto de votar
Proxima Reunion del SSC: 21 de octubre, 2016, 9:00 a.m.		Título Reunión I 27 de octubre de, 2016 a hora a determinar

Chương Trình Nghị Sự		
Đề Mục	Mô Tả/Thi Hành	Thành Viên SSC Quyết Định Bằng Cách Bỏ Phiếu
1. Chào Mừng	Principal Ingrid	Thông tin
2. Mô tả và Đào tạo về nhiệm vụ và trách nhiệm của thành viên SSC	Mr. Hickox	Thông tin
3. Bầu cử thành viên SSC	Principal Ingrid, Đề Mục để Thi Hành: Bầu cử thành viên SSC	Đề Mục Cần Biểu Quyết mỗi người
4. Bầu cử Phụ Huynh Ủy Viên SSC	Principal Ingrid, Đề Mục để Thi Hành: Bầu cử Ủy Viên SSC	Đề Mục Cần Biểu Quyết TV SSC
5. Xem xét và Phê duyệt Quy chế	Chủ tịch SSC, Đề Mục để Thi Hành: Phê duyệt Quy chế	Đề Mục Cần Biểu Quyết TV SSC
6. Xem xét và phê duyệt hợp đồng của ông Quintana, 2016-2017	Principal Ingrid/Mr. Hickox	Đề Mục Cần Biểu Quyết TV SSC
7. Xem xét và phê duyệt hợp đồng của ông Garcia, 2016-2017	Principal Ingrid/Mr. Hickox	Đề Mục Cần Biểu Quyết TV SSC
8. Trả nợ STMath	Principal Ingrid/Mr. Hickox	Đề Mục Cần Biểu Quyết TV SSC
9. Hãy tưởng tượng học tập	Principal Ingrid/Mr. Hickox	Đề Mục Cần Biểu Quyết TV SSC
10 Typingclub, 720 giấy phép	Principal Ingrid/Mr. Hickox	Đề Mục Cần Biểu Quyết TV SSC
11. Establecer Sitio Inglés como segunda lengua Subcomité (vender)	Principal Ingrid	Đề Mục Cần Biểu Quyết TV SSC
12. Báo cáo của hiệu trưởng	Principal Ingrid	Thông tin
13. Ý Kiến Cộng Đồng	Chủ tịch SSC	Thông tin
14. Kết Thúc Buổi Họp	Đề Mục để Thi Hành: Kết Thúc Buổi Họp	Đề Mục Cần Biểu Quyết TV SSC
Buổi Họp SSC Kế Tiếp: Ngày 21 tháng 10 năm 2016 9:00 a.m. Buổi họp Tiêu đề I ngày 27 tháng 10 2016 lúc quyết định sau		

Franklin Elementary School

SSC Meeting Sign-In Sheet

2016-2017

September 23, 2017

Name (Please Print Neatly)	Signature	Staff	Parent Community	Other
1. Lydia Alexandre	<i>Lydia Alexandre</i>			
2. HAI NGUYEN	<i>HAI NGUYEN</i>			
3. Brang Toran	<i>Brang Toran</i>			
4. ASia Hertz	<i>ASia Hertz</i>	staff	✓	
5. Patricia Velazquez	<i>Patricia Velazquez</i>		✓	
6. Dave Edwards	<i>Dave Edwards</i>	AP		
7. Lixia Chan	<i>Lixia Chan</i>			
8. Amelda Ojeda	<i>Amelda Ojeda</i>	✓		
9.				
10.				
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20.				

Franklin Elementary School

SSC Meeting Sign-In Sheet

2016-2017

September 23, 2017

Name (Please Print Neatly)	Signature	Staff	Parent Community	Other
1. Willis Hickey	<i>Willis Hickey</i>	✓		
2. Yenis Majani	<i>Yenis Majani</i>	✓		
3. Lisa Igberman	<i>Lisa Igberman</i>		parent.	
4. Eva Liu	<i>Eva Liu</i>		✓	
5. Ye Yuan	<i>Ye Yuan</i>		✓	
6. Guiping Liu	<i>Guiping Liu</i>		✓	
7. TS			✓	
8. Marie Anguiano	<i>Marie Anguiano</i>		✓	
9. Najin ABBA	<i>Najin ABBA</i>		✓	
10. Asia Alibadi	<i>Asia Alibadi</i>		✓	
11. Esther LARA	<i>Esther LARA</i>		✓	Grandmother
12. TIEN VO	<i>Tien Vo</i>		✓	
13. Jovita Hernandez	<i>Jovita Hernandez</i>		✓	
14. Linda Trinh	<i>Linda Trinh</i>		✓	
15. Yvonne Pospak	<i>Yvonne Pospak</i>	✓		
16. Kim Nguyen	<i>Kim Nguyen</i>		✓	
17. Mikam	<i>Mikam</i>		✓	
18. Osbornique Williams	<i>Osbornique Williams</i>		✓	
19. Anne Nyo	<i>Anne Nyo</i>		✓	
20. PHUONG CHAU	<i>Phuong Chau</i>		✓	
<i>Thuoy Huynh</i>	<i>Thuoy Huynh</i>		✓	



School Site Council Membership Roster – Elementary School

School Name: Franklin

School Year: 2016-2017

Chairperson: Lydia Alexandre		Vice Chairperson: Esther Lara	
Email:	Phone:	Email: N/A	Phone:
Secretary: Willis Hickox		LCAP Parent Advisory Nominee: TBD	
Email:	Phone:	Email:	Phone:
LCAP EL Parent Advisory Nominee: TBD		LCAP Student Nominee: TBD	
Email:	Phone:	Email:	Phone:

Place "X" in Appropriate Members Column

Members' Names	Members' Phone and E-mail (If not included above)	Principal	Classroom Teacher	Other Staff	Parent/ Comm.	Student
Aledandre, Lydia					X	
Chang, Aileen			X			
Hickox, Willis				X		
Lara, Esther					X	
Li-Bland					X	
Nguyen, Mimi					X	
Ojeda, Imelda			X			
Prospato, Yvonne			X			
Seyer-Ochi, Ingrid		X				
Williams, Osbornique					X	

Meeting Schedule (day/month/time)	SSC meets third Friday of every month during the school year at 9:00 a.m. in the Franklin Library.
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SSC Legal Requirements: (Ed. Code 52852)

1. Members MUST be selected/elected by peer groups;
2. There must be an equal number of school staff and parent/community/student members;
3. Majority of school staff members must be classroom teachers;
4. Parent/community members cannot be OUSD employees

1-Principal
3-Classroom Teachers
1-Other Staff

AND

5-Parent /Community

Revised 8/22/2016

School Site Council Meeting Minutes: September 23, 2016

1. **Welcome:** Principal Ingrid welcomed the parents, staff, and community members to Franklin School. The district interpreters were not present; Franklin staff were called to interpret.

2. **Description and Training on duties and Responsibilities of SSC:** Principal Ingrid projected and presented OUSD's "Participating on your School's SSC: Building Capacity for Student Success" slide presentation. Principal Ingrid talked about the SSC duties and responsibilities. She shared that childcare will be available at the next October SSC meeting.

3. **Election of SSC Parent Members:** Principal Ingrid explained the process of the SSC parent voting process. Parents self-nominated and other parents nominated parents. Each nomination was seconded. A typed ballot was created with all the parent nominees listed alphabetically. It was then distributed to the parents so they could vote for five parents to be on SSC. Names were projected as each nominee shared their name, connection to Franklin and interest in the role. The ballots were then tallied Sara Nuno-Villa, School Governance Specialist and Brittany Love, Family Engagement specialist. While they were tallying Principal Ingrid answered questions. The five parents and two alternates chosen to be on SSC were: Lydia Alexandre, Esther Lara, David Li-Bland, Mimi Nguyen, Osbornique Williams. Two alternates: Asia Alibadi and Linda Trinh.

4. **Election of SSC Officers:** Principal Ingrid advised tabling this until next SSC Meeting as one elected officer had left and the meeting was already 30 minutes over schedule.

5. **Review and Approval of 2016-2017 By-Laws; Draft Timeline for 2017-18 By-Laws Revisions:** SSC Chairperson-- Tabled until next SSC Meeting.

6. **Review and Approve Mr. Quintana's Contract, 2016-2017:** Principal Ingrid/Mr. Hickox-- Tabled until next SSC Meeting.

7. **Review and Approve Mr. Garcia's Contract, 2016-2017:** Principal Ingrid/Mr. Hickox-- Tabled until next SSC Meeting.

8. **STMath Payment:** Principal Ingrid/Mr. Hickox-- Tabled until next SSC Meeting.

9. **Imagine Learning:** Principal Ingrid/Mr. Hickox-- Tabled until next SSC Meeting.

10. **Typingclub, 720 Licenses:** Principal Ingrid/Mr. Hickox-- Tabled until next SSC Meeting.

11. **Establish Site English Language Learner Subcommittee (SELL):** Principal Ingrid-- Tabled until next SSC Meeting.

11. **Principal's Report:** Principal Ingrid reported on the following:

Family Engagement: Focus on Literacy and Reading

Latino Heritage Week, 10/3/2016-10/7/2016

Family Read Aloud Workshops, 10/3/16 or 10/4/16

Classroom Read Aloud all week

Family Literacy Night and Launch of year-long reading challenge, October 27, 2016

Reading Challenge, October-June

Refer to Franklin Calendar next Principal Ingrid's hallway office door to key dates!

12. **Public Comment:**

a. A parent was concerned about a robbery. A police report was made and the superintendent was also notified.

b. The GATE program: Franklin uses these funds to bring extra resources to the classroom.

c. Security Guard: Franklin uses these funds to bring extra resources to the classroom.

d. The playground is scheduled to be repaved this summer before any playground modifications are made.

e. Title I Meeting October 27, 2016 at Time TBD

13. Meeting was adjourned at ~10:35 am. Next SSC Meeting: Friday, October 21, 2016 at 9:00 a.m. **Translators:** Amy Zhou, Chinese; Imelda Ojeda, Spanish.

In attendance: School Governance Specialist, Sara Nuno-Villa and Brittany Love Family Engagement Office: 510-575-7890, Sara.nuno@ousd.org.

School Site Council
September 23,
2016
Welcome!

New programs (and faces) at Franklin

- Physical Education, all students (Coach Max Langaard)
- Creative Arts (TK and K, Jenifer Anderson)
- Media Center, all students (Matthew Jones)
- Newcomer class (Yvonne Prospato and Katrina Wang)
- Reading Partners
- Reading Intervention (Richard Methaney and Jesus Ramos)

Family Engagement: Focus on Literacy/Reading

- Latino Heritage Week Events, 10/3-10/7
 - Family Read-Aloud Workshops, 10/3 or 10/4
 - Classroom Read-Alouds all week
- Family Literacy Night and Launch of year-long Reading Challenge, October 27
- Reading Challenge, October - June

Key Dates Ahead

- School Site Council, 9/23, 9 a.m., library
- Family Read-Aloud Workshop, 10/3 or 10/4
- Picture Days, October 12-13
- PD day, no school, Friday 10/14
- Parent Teacher-Conferences, 10/17-10/21
- Literacy Night, October 27
- Pumpkin Patch, Friday, October 28
- Fall Festival, Monday, October 31

Participating on your School's SSC:

Building Capacity for Student Success

State and Federal Compliance,

1

Contents

- Why participate in the SSC?
- Requirements for establishment
- What are the responsibilities of the SSC?
- Composition and criteria for forming SSC
- Characteristics of effective SSC

2

Parent involvement is most successful when it is viewed, practiced, and promoted as a partnership between the home, the community, and the school.

Resource: California Strategic Plan for the Education of Parent Involvement.

3

Benefits of Participating on a SSC

- Provide and Receive training on your school's performance and program of study.
- Review your school's programs for effectiveness.
- Participate in decision making around school-wide issues involving categorical funds.
- Strengthen connections with community members and build meaningful relationships.

4

Benefits of Participating on SSC (continued)

- Gain knowledge of student academic progress.
- Exercise family and community leadership in collaboration with the principal, school staff and students.

5

Composition of SSC

Education Code section 64001

The council shall be composed of the principal and representatives of: teachers selected by teachers at the school; other school personnel selected by other school personnel; parents/guardians of pupils attending the school selected by such parents/guardians; and, in secondary schools, pupils selected by pupils attending the school.

6

Selection of School Site Council Members

It is the hope of the California legislature that the school site council reflect the school community, including all socioeconomic, ethnic and program groups.

- > The law does not specify a particular procedure for the selection/election of SSC members. However, it is in the best interest of the school to have clearly defined procedures that provide opportunities for every member of the school community to nominate and elect their council representatives.
- > Each subgroup elects its representatives, i.e. teachers elect their teacher members, other staff elect their representative, and parents/community members elect the voting members.
- > Most SSCs use their bylaws to define the procedures to follow for electing members to the council.
- > It is important that these procedures and other rules are defined in writing: number of meetings, quorum, replacement of members, and other clarifying regulations.

7

Responsibility of the SSC

- > State laws and Ed Code grant the SSC important decision-making responsibilities to affect the operation of the school.
- > These decisions should be based on tangible data and a review of the school's past and current academic performance.
- > The SSC controls use of categorical budgets through the development and monitoring of the school's CSSSP. No categorical expenditures can be made without their approval.

8

SSC Responsibilities in Detail

1. Develop, revise, and approve the **CSSSP** for annual school board approval (goals, strategies, funding sources, budgets, etc.) and periodically throughout the year for amendments.
2. Review student achievement data (SRI, SBAC scores, reading and math benchmark assessment results, CELDT results, attendance, suspension, etc.).
3. Ensure the various components of the **CSSSP** are being put into place at the school site. Are strategies for academic success showing signs of effectiveness?
4. Oversee the effectiveness of the strategies and make modifications as needed throughout the school year with an eye on modifications for the coming year.

State and Federal Compliance,

9

Questions SSC's should ask:

1. What are the goals and priorities of our school?
2. What data is available to show how well we are achieving our goals?
3. Are there specific groups of students not doing as well as others?
4. What additional supports are available for struggling students?
5. How will we fund those supports?
6. Are there programs not providing any real growth that could be eliminated?
7. How will we know if our programs are effective?

10

Composition of SSC (continued)

At the elementary level, the council shall be constituted to ensure parity between (a) the principal, classroom teachers, and other school personnel; and (b) parents or other community members selected by parents.

Teachers must constitute a majority of staff on the employee side of the council.

The smallest size of an elementary SSC is a 10-member council: 1 principal, 3 teachers, 1 non-teaching staff member, and 5 parent/community members.

11

Community Schools, Thriving Students

Unity creates power, and by working together, as parents, community and educators, we can ensure a quality learning environment for our Oakland Public School students.

We must work together for our schools to succeed and for our children to receive the excellent education they deserve. We are counting on you to lend a helping hand, hold your school accountable for the education of all students and make sure your child is at school and ready to learn every day. Please ask your school principal how you can help.

State and Federal Compliance,

12

Contact information

- > State and Federal Programs
 - > School Governance Specialist, Sara Nuno-Villa,
Family Engagement Office: 510-575-7890,
Sara.nuno@ousd.org
 - > Office of Accountability Partner, Area 1, State and
Federal Compliance, Casey Morris: 510-879-8861,
Casey.morris@ousd.org

Franklin School
September 23, 2016
SSC Parent Nominations

Vote for only 5.

- Alexandre, Lydia _____
- Alibadi, Asia _____
- Lara, Esther _____
- Li-Bland, David _____
- Eva, Liu _____
- Liu, Guiping _____
- Nguyen, Mimi _____
- Trinh, Linda _____
- Williams, Osbornique _____
- Yuan, Ye _____



Oakland Unified School District

Franklin Elementary School

Ingrid Seyer-Ochi, Principal

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Phone: (510) 874-3354 - Fax: (510) 874-3358

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SSC By-Laws 2016-2017

- 1) Numbers of council members: Ten (10)
- 2) Quorum: Six (6) members present
- 3) Term of office: Members: 1 Year Officers: 1 Year
- 4) Resignation: Any member may resign by filing a written letter of resignation with Council Chairperson.
- 5) Cause and Procedures for termination of membership:


Membership will be terminated if two consecutive absences occurred to a member without reason.

- 6) Vacancies shall be filled by:
 - a) an elected alternate member(s) of respective parity group and/or
 - b) election of replacement member(s) by peer group to complete the current term.
- 7) Regular meeting information:
Day – Every third Friday of every month
Time – 9:00 a.m.
Place: - Franklin's Library
- 8) Special meetings may be called by chairperson or a majority vote of members.
- 9) By-laws may be amended/changed by 2/3 vote of the elected members.
- 10) All meetings will:
 - a) be open to the public and
 - b) have a notice and agenda be posted at least 72 hours in advance of meeting.

The School Site Council reviewed and approved these bylaws on September 23, 2016.

Franklin School: 2016-2017

Profession Contract Language: Juan Quintana, Social Worker



Franklin School: 2016-2017

Profession Contract Language: Errol Garcia, Sports Coordinator

Item 8

From: **Mary Rodriguez**
Date: Thu, Aug 25, 2016
Subject: RENEWAL - ST MATH - Expiring Aug 31, 2016

Good Afternoon:

I am communicating with you regarding your renewal that is expiring for your ST Math program. This will expire at the end of the month.

The amount owed for the renewal is \$3,999.00.

Please submit your PO to purchaseorders@mindresearch.org or fax it to [866-569-7014](tel:866-569-7014).

Please let me know your intentions so we can continue your service.

If you should have any questions, please feel free to contact us at [949-345-8928](tel:949-345-8928). Thank you in advance.

Kind regards,

Mary Jo Rodriguez



Proposal

Item 9

Quote Number	QT35005
Date	9/14/2016
Valid Until	10/28/2016
Partnership Manager	Nate Preator

Bill To	Ship To
Franklin Elementary School 915 FOOTHILL BLVD OAKLAND CA 94606	Franklin Elementary School 915 FOOTHILL BLVD OAKLAND CA 94606

Any questions about this proposal may be directed to your Area Partnership Manager, Nate Preator, at (510) 258-1441 or nate.preator@imaginelearning.com.

Quantity	Product	Unit Price	Ext. Price
40	Imagine Learning annual license	150.00	6,000.00
6	Imagine Learning license - ACT NOW Bonus	0.00	0.00
1	Volume Discount for English License	0.00	-320.00
1	Standard Success Level - Access to online getting started videos for initial teacher training - Access to live online training (see website for current schedule) - Designated virtual customer success manager to help navigate planning, remote follow up training, and implementation best practices	0.00	0.00

Subtotal	5,680.00
Total Tax	539.60
Total	\$6,219.60

Include the Quote Number (top right) on all Purchase Orders. Please fax, email, or mail to:

fax: 866-507-9270
 email: PO@imaginelearning.com
 mail: Imagine Learning
 191 River Park Dr
 Provo, Utah 84604

This proposal is provided as a courtesy to you, our customer. Any taxes, duties, and fees are estimates only and are provided for planning purposes. Actual amounts will be invoiced.

Item 10

I just wanted to circle back around on the typing program I'm hoping to implement in the media center. So far the kids love the demo program and it has a lot of features that will make it even more useful and enjoyable once the full edition is purchased--and it will be ad-free. You can check it out the demo here....

<https://www.typingclub.com/>

I did some research and for 720 licenses the total cost would be \$1648.00

TypingClub School Edition

TypingClub school portal gives you complete control over your students' typing progress.

Sign up Your TypingClub

You can setup your classes, engage your students with the typing lessons of your choice, and track their progress. Setting up an account is quick and free.

Easy Setup

We have provided you with a rich set of tools to setup your classes quickly. You can follow an easy-to-use wizard to import thousands of students at once, and assign them to different classes.

Helpful Instructions

Students are provided with helpful instructions to guide them through every step of the way. You also have the option to add your own instructions to each lesson to further guide your students.

Customize Your Lessons

The school portal will allow you to customize your lessons and create lesson plans. You can then assign lessons to your classes within a user-friendly interface.

Interactive Experience

The student experience is designed to be clean, straight forward, engaging and fun.

Students are provided with continuous feedback on their progress on every step of the way and are motivated to repeat each lesson over and over to master each step prior to proceeding.

Virtual Keyboard and Hands

Students are provided with an optional virtual keyboard and virtual hands on their typing interface to assist them with using the correct fingers when they are practicing each lesson.

Advanced Reporting

Teachers are provided with a rich set of reporting options to empower them to assist their students through their difficulties.

Replay Attempts

TypingClub records and allows you to replay all of your students activities much like a video playback. You'll have a chance to validate your students' activities, and provide them the critique they need, even if they are practicing from home.

Typing Test

TypingClub provides a highly customizable testing tool that can be used to assess your students' skill level and progress.

Manage Multiple Classes

TypingClub's school portal allows you to group students into classes and to have everyone in that class work toward the same goal. You may customize your classes to allow your students to view a class-wide scoreboard and compete for the highest score.

Game

TypingClub Games are plugged right into the middle of your lesson plans to provide an alternative engaging experience of typing to students, while still providing you with all the customization and reporting abilities available in other lessons. TypingClub Games will be available on the platform starting October 2016

iPad App

With our free iPad app, your students can use their iPad to sign into their account and continue practicing. Regardless of whether students use their browser or iPad to practice, you'll still be able to view and track their activities.

Certificates

Students are awarded certificates upon completion of pre-defined goals. The content of the certificate and the requirements by which the certificates are awarded are configurable by you.

Badges

TypingClub Badges are designed to motivate students on key objectives and keep them working hard in building their typing skills.