

-Please Post-



Oakland Unified School District

Franklin Elementary School

Ingrid Seyer-Ochi, Principal

915 Foothill Blvd

Oakland, CA 94606

Phone: (510) 874-3354 - Fax: (510) 874-3358

www.ousd.org/franklin

February 16, 2016

Dear Parents, Teachers, Staff, and Community Members,

You are invited to attend the School Site Council (SSC) meeting in our library at 9:00 a.m., February 19, 2016. This council offers an excellent opportunity for parents, community members and site personnel to work together and plan for student achievement.

Ingrid Seyer-Ochi, Principal

Estimados Padres de Familia, Maestros, Personal y Miembros de la Comunidad,

Usted esta invitado a asistir al Concilio del Sitio de la Escuela (SSC), nos encontraremos en nuestra biblioteca a las 9:00 a.m., el 19/02/2016. Este concilio ofrece la oportunidad excelente a los padres, miembros de la comunidad y personal del sitio para trabajar juntos y planear el progreso de los estudiantes.

Ingrid Seyer-Ochi, Directora

Kính thưa Hội viên SSC, Phụ huynh và Giáo viên, Ban Giáo viên, và Thành Viên Cộng Đồng:

Xin mời quý vị đến họp Hội nghị SSC tại Thư viện trường Franklin vào lúc 9:00 sáng ngày 19/02/2016. Buổi họp này sẽ giới thiệu quý vị về ban giáo viên và nhân viên nhà trường để cộng tác với nhau để làm kế hoạch giảng dạy tốt cho học sinh.

Ingrid Seyer-Ochi, Hiệu trưởng

親愛的家長，教師，職員，和社區成員：

你們好！我們邀請你們來參加2016年02月19日在學校圖書館舉辦的理事會會議。會議的時間是上午 9:00 點。會議的內容是研究有關如何能使學生在將來取得更好成績的計劃。這是一個讓學生家長，社區成員和學校交流的很好機會，希望你們來參加。

-Please Post-

Oakland Unified School District,
School Site Council (SSC)
Meeting: February 19, 2016 9:00 am
Franklin Elementary School: Library
915 Foothill Blvd, Oakland, CA 94606,
510-874-3354

屋崙聯合學區，
學校理事會會議 (SSC)
大會：19/2/2016 9:00 點
富蘭克林小學：圖書館
915 Foothill Blvd, Oakland, CA 94606,
510-874-3354

Distrito Unificado de las Escuelas de Oakland,
Concilio del Lugar de la Escuela (SSC)
Reunion: 19/2/ 2016 9:00 am
Escuela Elemental Franklin: Biblioteca
915 Foothill Blvd., Oakland, CA 94606,
510-874-3354

Khu Học Chánh Oakland
Buổi Họp Hội Đồng Nhà Trường (SSC)
Họp: Ngày 19/2/ 2016 9:00 sáng
Trường Tiểu Học: Thư Viện
915 Foothill Blvd, Oakland, CA 94606
510-874-3354

SSC Agenda

Item	Description/Actions	Action Requested of SSC Members
1. Welcome/Call to Order/Roll Call	Ms. Llambelis	Informational
2. Approval of Minutes	Ms. Llambelis	Voting Item
3. Budget Transfers	Mr. Hickox	Voting Item
4. Purchase Materials	Mr. Hickox	Voting Item
5. 2016-17 Budget	Ms. Seyer-Ochi	Informational
6. Principal's Report	Ms. Seyer-Ochi	Informational
7. Public Comment	Ms. Llambelis	Informational
8. Adjournment	Ms. Llambelis	Voting Item

Next SSC Meeting: March 18, 2016 at 9:00 a.m.

議程

項目	描述 / 行動	理事成員須要採取的行動
1. 歡迎//點名	Ms. Llambelis	信息
2. 批准紀要	Ms. Llambelis	投票項目
3. 預算轉移	Mr. Hickox	投票項目
4. 購料	Mr. Hickox	投票項目
5. 2016-17財政預算案	Ms. Seyer-Ochi	信息
6. 校長的報告	Ms. Seyer-Ochi	信息
7. 公開徵求意見	Ms. Llambelis	信息
8. 歡迎//點名	Ms. Llambelis	投票項目

下次會議：2016年3月18日上午9:00點

Agenda

Item	Descripción/Acción	Acción Requerida Miembros SSC
1. Bienvenida/Se paso lista	Ms. Llambelis	Informativos
2. Aprobacion de Acuerdos	Ms. Llambelis	acto de votar
3. Las transferencias presupuestarias	Mr. Hickox	acto de votar
4. Materiales de compra	Mr. Hickox	acto de votar
5. Presupuesto 2016-17	Ms. Seyer-Ochi	Informativos
6. Informe del director	Ms. Seyer-Ochi	Informativos
7. Comentarios del Público	Ms. Llambelis	Informativos
8. Cierre levantar la reunion	Ms. Llambelis	acto de votar

Proxima Reunion del SSC: 18/3/ 2016 9:00 a.m.

Chương Trình Nghị Sự

Đề Mục	Mô Tả/Thi Hành	TV SSC Quyết Định Bằng Cách Bỏ Phiếu
1. Chào Mừng/Điểm Danh	Ms. Llambelis	Thông tin
2. Chấp nhận Biên bản	Ms. Llambelis	Đề Mục Cán Biểu Quyết
3. Chuyển ngân sách	Mr. Hickox	Đề Mục Cán Biểu Quyết
4. Mua Vật liệu	Mr. Hickox	Đề Mục Cán Biểu Quyết
5. Ngân sách 2016-17	Ms. Seyer-Ochi	Thông tin
6. Báo cáo của hiệu trưởng	Ms. Seyer-Ochi	Thông tin
7. Ý Kiến Cộng Đồng	Ms. Llambelis	Thông tin
8. Kết Thúc Buổi Họp	Ms. Llambelis	Đề Mục Cán Biểu Quyết

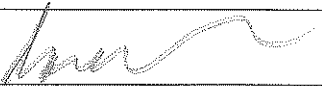
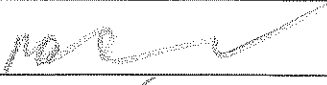
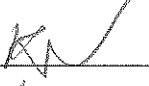
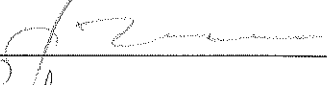
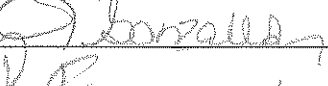

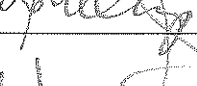
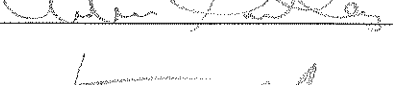
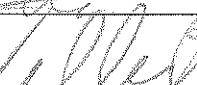

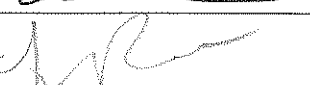
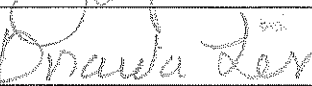
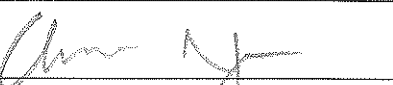
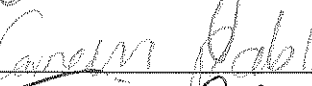
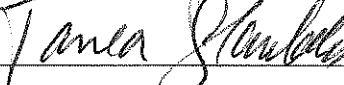
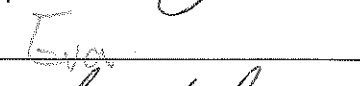
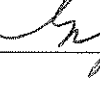

Buổi Họp SSC Kế Tiếp: Ngày 18/3/ 2016 9:00 a.m.

Franklin Elementary School

SSC Meeting Sign-In Sheet

2015-2016

February 19, 2016

Name (Please Print Neatly)	Signature	Staff	Parent Community	Other
1. HAI Nguyen			✓	
2. Mai Hughh			✓	
3. Mimi Nguyen				
4. Flinta yuanda			✓	
5. Sandra Gonzalez			✓	
6. Ray Fernandes			✓	
7. Lemy Snellings			✓	
8. Andrea Snellings			✓	
9. Tran Tam				✓
10. Willis Hickey		✓		
11. ERROL GARCIA		✓		
12. Yvonne Prosser		✓		
13. Drauda Lerma		✓		
14. Anna Ngo			✓	
15. Carmen		✓	✗	
16. Tania L Lambert		✓		
17. Eva		✓		
18. Brigit Lopez		✓		
19.				
20.				

School Site Council Meeting Minutes: February 19, 2016

1. Welcome Ms. Llambelis welcomed everyone to the SSC meeting. **Members present:** Tania Llambelis, Willis Hickox, Yvonne Prospato, Anna Ngo, Onaida Lerma, Mimi Nguyen, Andrew Snellings, and Ingrid Seyer-Ochi. **Members Absent:** Carolyn Lane. SSC had a quorum.

2. Approval of 1/15/2016 Minutes: Ms. Llambelis read the minutes. A motion was made and unanimously seconded to approve the minutes.

3. Budget Transfers: Mr. Hickox presented to the parents the Title I Budgets: IASA-TITLE I-INSTR and Title I Parent. See attached for details of each budget and amounts.

All transferrable funding in **IASA-Title I-INSTR** is to be transferred to Books-other-than-textbooks Object Code: 4200. Total amount: \$28,776.38. This will be used to purchase leveled libraries for all students at Franklin School. Please view attachments for a list of the books and amounts.

All transferrable funding in **Title I Parent** is to be transferred to Books-other-than-textbooks Object Code: 4200. Total amount: \$3,629.60. This will be used to purchase leveled libraries for all students at Franklin School. Please view attachments for a list of the books and amounts. The parents wanted this money to be spent on the students.

The total amount that will be spent on leveled libraries for our students is \$32,405.98.

4. Purchase Materials: Ms. Seyer-Ochi shared with the parents the items that will be purchased with Title I funds. The following items will be purchased with Title I funds: Titlewave \$3,576.50, Booksource \$8,646.84, Houghton Mifflin Harcourt \$5,958.21, BMI educational Service \$1,109.04. Attached to the minutes is a line item of the title and cost each book purchased. These books will be used to augment the classroom leveled libraries. A total of \$19,290.59 will be spent for these student reading materials.

5. 2016-2017 Title I Budget: Ms. Seyer-Ochi talked about these budget items:
\$75,000 in contracts (Heroes (playground), social worker
\$20,000 Teachers extended hours (intervention)
\$30,000 Family engagement coordinator
\$1,000 Refreshments

2016-17 Goals 1: Newcomer Student; 2: Social Emotional Physical wellness; 3. Teacher Collaboration

Updates: Two new staff : One Newcomer Teacher and One PE Teacher

Space Updates: Teacher collaboration center, Playground, and Newcomer classroom

A motion was made and unanimously seconded to approve the **2016-2017 Title I Budget**.

6. Principal's Report: Ms. Seyer-Ochi

- a. Plan to hire a newcomer teacher
- b. Plan to hire a full time PE teacher
- c. Salon I is being converted into a teacher collaboration center.
- d. Playground: Franklin will invite the superintendent to visit our school to view the playground. Kaboom will give the school \$95,000 once the playground is repaved.

- e. Newcomer Classroom: Group to visit newcomer classroom in San Diego 2/25/2016.
- f. Summer school: 140 students, target struggling students and newcomers.
- g. SBAC Second week in April, Grades 3-5 begin SBAC testing.
- h. TK and K: Fund raising activities to help students in TK/K
- i. Library: Plan to move bigger tables to Salon 1 and purchase student appropriate library furniture.

7. Public Comment: Ms. Llambelis

- a. Ms. Llambelis mentioned there was a popcorn fund raising activity after school and African=American heritage staff lunch and celebration February 24, 2016.
- b. Book Fair February 29 – March 4, 2016.

8. Adjournment: Meeting was adjourned at 10:05 am. Next SSC Meeting: Friday, March 18, 2016 at 9:00 a.m. **Translators:** Mr. Tram Tran: Vietnamese; Mr. David Yuen: Chinese; Ms. Patricia Velazquez.

School Site Council Meeting Minutes: January 15, 2016

1. Welcome Mr. Hickox welcomed everyone to the SSC meeting. **Members present:** Andrew Snellings, Onaida Lerma, Willis Hickox, Yvonne Prospato, Anna Ngo, and Ingrid Seyer-Ochi. **Members Absent:** Tania Llambelis, Carolyn Lane, and Mimi Nguyen.

2. Approval of 12/18/2015 Minutes: Mr. Hickox read the minutes. A motion was made and seconded to approve the minutes.

3. Funding People and Programs: Ms. Seyer-Ochi explained that next year Franklin will receive an extra \$420,800 plus \$150 for each newcomer (in America less than 3 years). Principal Ingrid had a discussion with parents regarding Franklin's Needs, Programs, and Funding:

Needs: Playground (will take several million dollars to complete), Newcomers, Playground overhang/umbrellas, survival skills, dealing with trauma, More English classes for families (Refugee Transitions), new gate/security (\$25,000), swimming pool, parking, AstroTurf for soccer, field supervision, track, more restrooms, improved water fountains for filling water bottles, girls structured yoga, extended grade day classes, Street cleaning hours, ping-pong table

Programs: coach, extra noon supervisors, support staff, library clubs, new intervention specialist: Richard Matheney, Newcomer TSA, Extended Day Reading

Funding: Bonds (City and OUSD), EBAYC, Council member, Kaboom (February 2, 2016 visit), Newcomer Hub 1 School, Franklin Budget

5. Principal's Report: See item 3.

6. Public Comment: See item 3

7. Adjournment: Meeting was adjourned at 10:15 am. Next SSC Meeting: Friday, February 19, 2016 at 9:00 p.m. **Translators:** Mr. Tram Tran: Vietnamese; Mr. David Yuen: Chinese; Ms. Patricia Velazquez: Spanish. Please join us next month for good coffee and donuts!!

Title I Spending

Feb 19, 2016

IASA-TITLE I-INSTR \$ 28,776.38

Vendor	Amount
Titlewave	\$ 3,576.50
Booksouce	\$ 8,646.84
Houghton Mifflin Harcourt	\$5,958.21
BMI Educational Service	\$ 1,109.04

Total Spent \$ 19,290.59

Remaining to be Spent \$ 9,485.79

TITLE I PARENT \$ 3,629.60

Vendor	Amount
	\$ -

Total Spent \$ -

Remaining to be Spent \$ 3,629.60

\$ 19,290.59	Total Spent
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\$ 13,115.39	Remaining to be Spent
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SSC Title I Budget Trfers

February 19, 2016

Org Name	Description	Amount	Transfer to
IASA-TITLE I-INSTR	Teacher salaries Extra Comp	\$ 15,000.00	Books other than Textbooks
IASA-TITLE I-INSTR	STRS Certificate	\$ 1,332.00	Books other than Textbooks
IASA-TITLE I-INSTR	Medicare Certificated	\$ 217.50	Books other than Textbooks
IASA-TITLE I-INSTR	Health & Welfare Classified	\$ 7,668.48	Books other than Textbooks
IASA-TITLE I-INSTR	ST Unemploy Ins Certificated	\$ 160.50	Books other than Textbooks
IASA-TITLE I-INSTR	Workers Comp Certificated	\$ 937.50	Books other than Textbooks
IASA-TITLE I-INSTR	Surplus	\$ 2,502.00	Books other than Textbooks
IASA-TITLE I-INSTR	Supplies	\$ 958.40	Paper?????

\$ 28,776.38

Title I Parent	Teacher salaries Extra Comp	\$ 3,000.00	Books other than Textbooks
Title I Parent	STRS Certificate	\$ 266.40	Books other than Textbooks
Title I Parent	Medicare Certificated	\$ 43.50	Books other than Textbooks
Title I Parent	ST Unemploy Ins Certificated	\$ 32.10	Books other than Textbooks
Title I Parent	Workers Comp Certificated	\$ 187.50	Books other than Textbooks
Title I Parent	Supplies	\$ 100.10	coffee, cream, cups????

\$ 3,629.60

Grand Total: \$ 32,405.98

OAKLAND UNIFIED SCHOOL DISTRICT
 Budget to Actual with Drill Down
 With Encumbrances

01-3010-1110-1000-0101-4850-116-1160

1164850101 IASA-TITLE I-INSTR-116

Expenditure Accounts

OBJECT	Description	Adopted Budget	Working Budget	Actual	Encumbrance	Balance
1122	TEACHERS SALARIES EXTRA COMP	15,000.00	15,000.00	0.00	0.00	15,000.00
2105	INSTRAIDES SALARIES	25,650.17	25,650.17	1,367.60	12,890.07	11,392.50
3101	STRS CERTIFICATED	1,332.00	1,332.00	0.00	0.00	1,332.00
3202	PERS CLASSIFIED	3,046.45	3,046.45	162.01	1,527.09	1,357.35
3302	SOCSEC,MEDI,ALTSS CLASSIFIED	1,590.31	1,590.31	84.79	799.18	706.34
3321	MEDICARE CERTIFICATED	217.50	217.50	0.00	0.00	217.50
3322	MEDICARE CLASSIFIED	371.92	371.92	19.83	186.91	165.18
3402	HEALTH & WELFARE CLASSIFIED	7,668.48	7,668.48	0.00	0.00	7,668.48
3501	ST UNEMPLOY INS CERTIFICATED	160.50	160.50	0.00	0.00	160.50
3502	ST UNEMPLOY INS CLASSIFIED	27.44	27.44	1.46	13.79	12.19
3601	WORKERS COMP CERTIFICATED	937.50	937.50	0.00	0.00	937.50
3602	WORKERS COMP CLASSIFIED	1,603.14	1,603.14	85.47	805.63	712.04
3902	OTHER BENEFITS CLASSIFIED	1,739.22	1,739.22	0.00	27.03	1,712.19
4200	BOOKS-OTHER THAN TEXTBOOKS	0.00	0.00	0.00	0.00	0.00
4310	SUPPLIES	958.40	958.40	0.00	0.00	958.40
4399	SURPLUS	2,502.00	2,502.00	0.00	0.00	2,502.00
5734	DIRECT COST SCHOOL PSYCHOLGSTS	40,421.00	40,421.00	40,421.00	0.00	0.00
	INTERPGM-NURSING SERVICES	50,962.00	50,962.00	0.00	0.00	50,962.00
	Revenue:	0.00	0.00	0.00	0.00	0.00
	Expense:	0.00	154,188.03	42,142.16	16,249.70	95,796.17
	Net:	0.00	-154,188.03	-42,142.16	-16,249.70	-95,796.17

OAKLAND UNIFIED SCHOOL DISTRICT
Budget to Actual with Drill Down
With Encumbrances

01-3010-1110-1000-0101-4854-116-1160

1164854101 Title I Parent

Expenditure Accounts

OBJECT	Description	Adopted Budget	Working Budget	Actual	Encumbrance	Balance
1122	TEACHERS SALARIES EXTRA COMP	3,000.00	3,000.00	0.00	0.00	3,000.00
3101	STRS CERTIFICATED	266.40	266.40	0.00	0.00	266.40
3321	MEDICARE CERTIFICATED	43.50	43.50	0.00	0.00	43.50
3501	ST UNEMPLOY INS CERTIFICATED	32.10	32.10	0.00	0.00	32.10
3601	WORKERS COMP CERTIFICATED	187.50	187.50	0.00	0.00	187.50
4310	SUPPLIES	320.34	320.34	0.00	0.00	320.34
4399	SURPLUS	0.00	100.10	0.00	0.00	100.10
	Revenue:	0.00	0.00	0.00	0.00	0.00
	Expense:	0.00	3,949.94	0.00	0.00	3,949.94
	Net:	0.00	-3,949.94	0.00	0.00	-3,949.94



Fax Order: 800-986-9393
Mail Order: BMI Educational Services
PO Box 800
Dayton, NJ 08810-0800

<u>GR100</u>	<u>Guided Reading 6-Pack - Level A - Fiction - Collection</u>	\$279.65	1	\$279.65
<u>GR102</u>	<u>Guided Reading 6-Pack - Level B - Fiction - Collection</u>	\$265.20	1	\$265.20
<u>GR104</u>	<u>Guided Reading 6-Pack - Level C - Fiction - Collection</u>	\$301.34	1	\$301.34
<u>GR106</u>	<u>Guided Reading 6-Pack - Level D - Fiction - Collection</u>	\$262.85	1	\$262.85

Subtotal **\$1,109.04**

Order Discounts **-\$110.90**

FREE Standard Shipping: Orders over \$60 in the continental US. **1-5 Days UPS Ground / USPS Media Mail** **\$0.00**

Calculate Total: Add subtotal, tax, & shipping. This is your balance due. **Total** **\$**

Order Notes



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Printed On: Thu Mar 10 19:10:32 EST 2016

Order Info

Description	List Price	Your Price	Quantity	Item Total
Mastering the Mechanics: Grades K-1 Item #: NTS504877 Professional Book	\$22.99	\$17.24	10	\$172.40
Mastering the Mechanics: Grades 2-3 Item #: NTS504878 Professional Book	\$22.99	\$17.24	10	\$172.40
Mastering the Mechanics: Grades 4-5 Item #: NTS504879 Professional Book	\$22.99	\$17.24	8	\$137.92

Estimated Standard Shipping and Handling costs are 9% of the item total. Actual costs will vary.

Subtotal:		\$482.72
Additional Promotions:		\$0.00
Estimated Shipping & Handling:	?	\$43.44
Total Estimated Tax:	?	\$50.74
Order Total:		\$576.90

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 or 708.884.5000
Fax 800.852.5458
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Quote ID 8664235
Created By Rhea Rojas
 rhea.rojas@ousd.org
Customer Number 0400426
List Number 12828603
List Name guided reading
Date 02/22/2016
Time 14:38:05

List Notes

Total Books (Qty.)	10 (10)	\$3,576.50
Total cataloging and processing for Books		\$0.00
Grand total		\$3,576.50

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FLR#	Title -- Author -- Publisher : Year	Bnd	Qty	! Price	Extended
0551BL9	Common Core Guided Reading Collection, Level A -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551CL6	Common Core Guided Reading Collection, Level B -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551DL3	Common Core Guided Reading Collection, Level C -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551EL0	Common Core Guided Reading Collection, Level D -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551FL8	Common Core Guided Reading Collection, Level E -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551GL5	Common Core Guided Reading Collection, Level F -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	349.55	349.55
0551JL7	Common Core Guided Reading Collection, Level H -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	369.80	369.80
0551KL4	Common Core Guided Reading Collection, Level I -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	369.80	369.80
0551LL1	Common Core Guided Reading Collection, Level J -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	369.80	369.80
0551ML9	Common Core Guided Reading Collection, Level K -- {IL PF, 370} -- Perfection Learning Corp.	PAP	1	369.80	369.80

10 titles (qty 10) Total Guaranteed Title Price: \$3,576.50

Total Books (Qty.)	10 (10)	\$3,576.50
Total cataloging and processing for Books		\$0.00
Grand total		\$3,576.50

Free shipping and handling on books and audiovisual materials within the United States and its territories. Shipping and brokerage are free to Canada.

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FRANKLIN YR ROUND SCHOOL Book Specifications

Listed below are the Book Specifications we have on file for your school.

Processing Specifications

Spine label: one-half inch measurement - (1/2")

Mylar: Tape Mylar on Dust Jackets Only

Bar code label: Back Cover Upper Right Horizontal

Bar code inscription: FRANKLIN YR ROUND SCHOOL

Cataloging Specifications

Subject Headings: Sears subjects

Fiction: FIC with first 3 letters of author's surname

Nonfiction: Class number with first 3 letters of author's surname

Individual Biography: B with first 3 letters of biographee's surname

Collective Biography: 920 with first 3 letters of author's surname

Easy Fiction: Custom Call number options

Short Story: SC with first 3 letters of author's surname

Foreign Language: Class number assigned by subject (no special coding)

Reference: R above class number with first 3 letters of author

Professional: PROF. above class number assigned by subject

Bar code and Automation System Information

Automation System: DESTINY

Bar code symbology: Code 39

Bar code prefix: 302

Bar code length: 10

Data format: MARC21

Send data to: OAKLAND UNIF SCH DIST

Data format: MARC21

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Collections

Table with columns: Code/ISBN, NAME/TITLE, AUTHOR, Quantity, LIST PRICE, OUR PRICE, TOTAL PRICE. Rows include titles like 'Biography (Levels J-M)', 'Books Students Want On The Shelves Now', and 'Historical Fiction: Pre-Colombian To American Revolution'.

B-RLF 16	Level B Realistic Fiction	1	\$87.62	\$65.75	\$65.75
10ADDC 16	Level C Fiction Best Sellers	1	\$53.16	\$39.87	\$39.87
10ADN 16	Level D Nonfiction Best Sellers	10	\$48.83	\$36.61	\$366.10
D-RLF 16	Level D Realistic Fiction	1	\$120.34	\$90.22	\$90.22
10ADDE 16	Level E Fiction Best Sellers	1	\$54.28	\$40.69	\$40.69
10AEN 16	Level E Nonfiction Best Sellers	10	\$47.90	\$35.91	\$359.10
10AFN 16	Level F Nonfiction Best Sellers	10	\$55.48	\$41.61	\$416.10
10AGN 16	Level G Nonfiction Best Sellers	10	\$46.16	\$34.61	\$346.10
10AHN 16	Level H Nonfiction Best Sellers	10	\$56.81	\$42.59	\$425.90
INF-EAR 16	Level I Nonfiction Earth Science	10	\$68.98	\$51.73	\$517.30
TC-INB 16	Mentor Texts For Informational Writing 3-8	3	\$127.67	\$95.73	\$287.19
TC-INF 16	Mentor Texts For Informational Writing K-2	3	\$149.54	\$112.12	\$336.36
TC-NRB 16	Mentor Texts For Narrative Writing 3-8	3	\$204.73	\$153.49	\$460.47
TC-NRE 16	Mentor Texts For Narrative Writing K-2	3	\$272.20	\$204.09	\$612.27
SBC-1GR 16	On-Level Reading Grade 1 (E-J)	18	\$492.61	\$369.34	\$6,648.12
SBC-2GR 16	On-Level Reading Grade 2 (K-M)	13	\$564.53	\$423.24	\$5,502.12
SBC-KGR 16	On-Level Reading Kindergarten (A-D)	5	\$485.58	\$364.11	\$1,820.55

Titles

Code/ISBN	NAME/TITLE	AUTHOR	Quantity	LIST PRICE	OUR PRICE	TOTAL PRICE
9780547722153	Ballad Of Lucy Whipple, The	Cushman, Karen	1	\$7.99	\$5.99	\$5.99
0679885560	Black-Eyed Susan	Armstrong, Jennifer	1	\$6.99	\$5.24	\$5.24
0439845009	Bob Books, Set 1: Beginning Readers	Maslen, Bobby Lynn	38	\$16.99	\$12.74	\$484.12
9780545734097	Bob Books: First Stories	Kertell, Lynn Maslen	20	\$16.99	\$12.74	\$254.80
9780545019231	Bob Books: Sight Words, Kindergarten Edition	Kertell, Lynn Maslen	5	\$16.99	\$12.74	\$63.70
0152045961	Cloud Dance	Locker, Thomas	1	\$7.00	\$5.25	\$5.25
0763619612	Dot, The	Reynolds, Peter	1	\$14.00	\$10.50	\$10.50
0590440365	George Washington's Socks	Woodruff, Elvira	1	\$6.99	\$5.24	\$5.24
0881069884	Hello Ocean	Ryan, Pam Munoz	1	\$7.95	\$5.96	\$5.96
0689806205	I'm In Charge Of Celebrations	Byrd, Baylor	1	\$7.99	\$5.99	\$5.99

0064403335	Lion To Guard Us, A	Bulla, Clyde Robert	1	\$6.99	\$5.24	\$5.24
0440411335	Mr. Tucket	Paulsen, Gary	1	\$6.99	\$5.24	\$5.24
1879373564	Navajo Long Walk	Armstrong, Nancy M.	1	\$11.95	\$8.96	\$8.96
9780545530866	On This Long Journey, The Journal Of Jesse Smoke, A Cherokee Boy, The Trail Of Tears, 1838	Bruchac, Joseph	1	\$6.99	\$5.24	\$5.24
0060001100	Perfect Pet, The	Palatini, Margje	1	\$6.99	\$5.24	\$5.24
9780547577111	Sign Of The Beaver, The	Speare, Elizabeth George	1	\$7.99	\$5.99	\$5.99
9780547406329	Sing Down The Moon	O'Dell, Scott	1	\$6.99	\$5.24	\$5.24
0374471290	Subway Sparrow, The	Torres, Leyla	1	\$7.99	\$5.99	\$5.99
9780316043069	Sugar	Rhodes, Jewell Parker	1	\$7.00	\$5.25	\$5.25
0060297573	What's Up, What's Down?	Schaefer, Lola M.	1	\$17.99	\$13.49	\$13.49
0152060308	Whoever You Are	Fox, Mem	1	\$3.99	\$2.99	\$2.99

Grand Total: \$22,679.01



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Cost Proposal

Prepared For

Franklin Elementary School

915 Foothill Blvd
Oakland CA 94606

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Aileen Chang**

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Prepared By
Diane Deas
diane.deas@hmhco.com

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Proposal for
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Rigby PM Series

ISBN	Title	Sale Price	Purchase		Complimentary Quantity
			Quantity	Amount	
<u>Rigby PM Platinum Magenta</u>					
Materials and Services					
1270572	9781418926601 Rigby PM Platinum Collection Complete Package Magenta (Levels 1-2)	\$768.00	1	\$768.00	
1270574	9781418926618 Rigby PM Platinum Collection Complete Package Magenta (Levels 1-2)	\$768.00	1	\$768.00	
Total for Materials and Services				\$1,536.00	
Teacher Materials					
1263841	9781418904272 Rigby PM Platinum Collection Teacher's Guide Magenta (Levels 1-2)	\$25.00			2
Total for Teacher Materials					
Total for Rigby PM Platinum Magenta				\$1,536.00	
<u>Rigby PM Platinum Red</u>					
Materials and Services					
1270578	9781418926625 Rigby PM Platinum Collection Complete Package Red (Levels 3-5)	\$921.60	1	\$921.60	
1270581	9781418926632 Rigby PM Platinum Collection Complete Package Nonfiction Red (Levels 3-5)	\$230.40	1	\$230.40	
Total for Materials and Services				\$1,152.00	
Teacher Materials					
1263843	9781418904289 Rigby PM Platinum Collection Teacher's Guide Red (Levels 3-5)	\$25.00			2
Total for Teacher Materials					
Total for Rigby PM Platinum Red				\$1,152.00	
<u>Rigby PM Platinum Yellow</u>					
Materials and Services					
1270586	9781418926656 Rigby PM Platinum Collection Complete Package Yellow (Levels 6-8)	\$921.60	1	\$921.60	
1270589	9781418926663 Rigby PM Platinum Collection Complete Package Nonfiction Yellow (Levels 6-8)	\$230.40	1	\$230.40	
Total for Materials and Services				\$1,152.00	
Teacher Materials					
1263847	9781418904296 Rigby PM Platinum Collection Teacher's Guide Yellow (Levels 6-8)	\$25.00			2
Total for Teacher Materials					
Total for Rigby PM Platinum Yellow				\$1,152.00	
<u>Rigby PM Platinum Blue</u>					
Materials and Services					
1270554	9781418926540 Rigby PM Platinum Collection Complete Package Blue (Levels 9-11)	\$921.60	1	\$921.60	
1270557	9781418926557 Rigby PM Platinum Collection Complete Package Nonfiction Blue (Levels 9-11)	\$230.40	1	\$230.40	
Total for Materials and Services				\$1,152.00	



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Proposal for
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ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
<u>Rigby PM Platinum Blue</u>					
Teacher Materials					
1263849	9781418904302 Rigby PM Platinum Collection Teacher's Guide Blue (Levels 9-11)	\$25.00			2
Total for Teacher Materials					
Total for Rigby PM Platinum Blue				\$1,152.00	

Proposal Summary	
Subtotal Purchase Amount:	\$4,992.00
Shipping & Handling:	\$449.28
Sales Tax: (9.50%)	\$516.93
Total Cost of Proposal (PO Amount):	
	\$5,958.21



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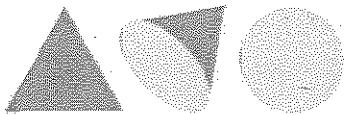
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Total Cost of Proposal (PO Amount): \$ 5,958.21

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